## **Commander Software and Huggins Announce Marine Cross Reference Integration**

Costa Mesa, CA and Raleigh, NC – May 1st, 2019 - Today, Commander Software offered by MIC Systems (Costa Mesa, CA) and Huggins Outboard Computer Programs, Inc (Raleigh, NC) are announcing integration of their offerings for a marine aftermarket parts cross reference.

There are currently over 170 aftermarket companies that make parts that fit OEM marine engines. For example, CDI, EMP, Sierra, and SEI make parts that fit Yamaha, Mercury, Volvo, and Evinrude engines. Commander software and Huggins have each invested in research and development to provide this cross reference data to their mutual customers. Commander and Huggins have entered into an agreement where Huggins is now providing its cross reference data to the Commander customers that need this information. This agreement will greatly benefit both new and existing Commander and Huggins customers as both companies continue to develop industry leading software solutions through additional research, collaboration and integration.

# **About: Commander Dealer Management Software**

MIC Systems & Software, founded in 1979, develops the Commander DMS software using the latest Microsoft .NET technology and provides marine industry software for parts, service and boat sales. We are excited to announce the release of Commander Version 14.5 which includes an interface to the Huggins Cross Reference. Dealers that use both Commander and Huggins will now be able to view the extended OEM and aftermarket cross reference data contained within Huggins and source aftermarket parts, while creating an invoice or repair order inside Commander. The cross reference data that displays in Commander will also show stock availability and a cost comparison between the various suppliers which will save our dealers time and make them money.

#### About: Huggins Outboard Computer Programs, Inc.

The Huggins cross reference is an industry leading product that contains a database of over three million marine engine parts, over one million cross references, and over fifty thousand pictures. The Huggins cross reference can also be purchased as a stand-alone product and is offered with a software development kit for use on web sites.

#### **Summary**

Commander customers will benefit from this relationship because of the integration of additional OEM and aftermarket cross reference information inside the Commander software program. Huggins will benefit from the relationship with MIC Systems as Commander dealers will now have the option to purchase a subscription to the Huggins cross reference, if they want the added benefits of the Huggins extended cross reference data inside the Commander software. Huggins expects to add users and gain feedback from dealers on their continued parts cross reference research.

### Contact

To learn more, please contact:

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